

BLUE RIDGE LEGAL SERVICES, INC.

**Financial Statements
and
Accompanying Information
for the year ended
December 31, 2022
(with comparative financial information
for the year ended December 31, 2021)**

BLUE RIDGE LEGAL SERVICES, INC.

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Frank Barcalow CPA, P.L.L.C.
Certified Public Accountant

Independent Auditor's Report

The Board of Directors
Blue Ridge Legal Services, Inc.
Harrisonburg, Virginia

Opinion

We have audited the accompanying financial statements of Blue Ridge Legal Services, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2022, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Blue Ridge Legal Services, Inc. as of December 31, 2022, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Blue Ridge Legal Services, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Blue Ridge Legal Services, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

Exercise professional judgment and maintain professional skepticism throughout the audit.

Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.

Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Blue Ridge Legal Services, Inc.'s internal control. Accordingly, no such opinion is expressed.

Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.

Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Blue Ridge Legal Services, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited the Blue Ridge Legal Services Inc.'s 2021 financial statements, and our report dated March 21, 2022, expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2021, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Other Matters

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. *Code of Federal Regulations* (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*; schedule of support, revenue and expenses are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated March 30, 2023, on our consideration of Blue Ridge Legal Services, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Blue Ridge Legal Services, Inc.'s internal control over financial reporting and compliance.

Frank Barcalow CPA, P.L.L.C.

Frank Barcalow CPA, P.L.L.C.
Richmond, Virginia
March 30, 2023

BLUE RIDGE LEGAL SERVICES, INC.

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Statement of Financial Position**December 31, 2022****(With Comparative Financial Information for the Year Ended December 31, 2021)**

Assets	2022	2021
Current Assets		
Cash	\$ 1,121,389	\$ 891,198
Cash in escrow, client deposits	3,520	9,590
Certificates of deposits	208,074	207,364
Accounts receivables	154,260	307,467
Prepaid expenses	3,710	3,722
Total current assets	<u>1,490,953</u>	<u>1,419,341</u>
Property and equipment		
Land	6,724	6,724
Building and improvements	134,125	134,125
Furniture, fixtures and equipment	242,222	242,222
Furniture, fixtures and equipment - Non LSC	49,941	49,941
Law library	18,695	18,695
	<u>451,707</u>	<u>451,707</u>
Less accumulated depreciation	377,813	371,646
Non-LSC depreciation	49,941	49,941
	<u>427,754</u>	<u>421,587</u>
Total property and equipment	<u>23,953</u>	<u>30,120</u>
Other assets		
Lease right of use	314,300	-
Deposits	5,397	5,397
Total other assets	<u>319,697</u>	<u>5,397</u>
Total assets	<u>\$ 1,834,603</u>	<u>\$ 1,454,858</u>
Liabilities and net assets		
Current liabilities		
Accounts payable	\$ 28,806	\$ 23,647
Accrued annual leave	109,882	136,271
Deferred revenue	31,970	76,882
Deferred revenue - LSC	6,817	-
Lease liabilities - short term	76,388	-
Client deposits	3,520	9,590
Total current liabilities	<u>257,383</u>	<u>246,390</u>
Other liabilities		
Lease liabilities	237,912	-
Net assets		
Without donor restrictions	1,339,308	1,208,468
With donor restrictions	-	-
Total net assets	<u>1,339,308</u>	<u>1,208,468</u>
Total liabilities and net assets	<u>\$ 1,834,603</u>	<u>\$ 1,454,858</u>

See notes to financial statements.

BLUE RIDGE LEGAL SERVICES, INC.

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Statement of Activities**For the Year Ended December 31, 2022****(With Summarized Financial Information for the Year Ended December 31, 2021)**

	2022			2021
	Without Donor Restrictions	With Donor Restrictions	Total	Total
Support and revenue				
Federal grants	\$ -	\$ 1,672,878	\$ 1,672,878	\$ 1,635,511
State grants	977,067	-	977,067	911,799
Other support	447,365	-	447,365	555,714
Investment income	6,930	-	6,930	3,046
Donated services	683,419	-	683,419	749,318
Contributions	261,896	-	261,896	159,562
	<u>2,376,677</u>	<u>1,672,878</u>	<u>4,049,555</u>	<u>4,014,950</u>
Net assets released from expiration of time or purpose restrictions	<u>1,672,878</u>	<u>(1,672,878)</u>	<u>-</u>	<u>-</u>
Total support and revenue	<u>4,049,555</u>	<u>-</u>	<u>4,049,555</u>	<u>4,014,950</u>
Expenses				
Program service				
Legal assistance	3,553,418	-	3,553,418	3,642,411
Support services				
Management and general	311,810	-	311,810	319,104
Fund-raising expenses	53,487	-	53,487	47,582
	<u>3,918,715</u>	<u>-</u>	<u>3,918,715</u>	<u>4,009,097</u>
Total expenses	<u>3,918,715</u>	<u>-</u>	<u>3,918,715</u>	<u>4,009,097</u>
Change in net assets	130,840	-	130,840	5,853
Net assets at beginning of year	<u>1,208,468</u>	<u>-</u>	<u>1,208,468</u>	<u>1,202,615</u>
Net assets at end of year	\$ <u><u>1,339,308</u></u>	\$ <u><u>-</u></u>	\$ <u><u>1,339,308</u></u>	\$ <u><u>1,208,468</u></u>

See notes to financial statements.

Statement of Functional Expenses

For the Year Ended December 31, 2022

(With Comparative Financial Information for the Year Ended December 31, 2021)

12/31/2022	Program Services	Management and General	Fundraising Expenses	Total Expenses
Lawyer wages	\$ 1,246,521	\$ 139,074	\$ 5,151	\$ 1,390,746
Paralegal wages	52,596	-	-	52,596
Non-legal wages	629,139	73,708	34,151	736,998
Donated services and equipment	683,419	-	-	683,419
Employee benefits	616,896	68,090	12,577	697,563
Travel	21,212	515	285	22,012
Rent	70,864	7,874	-	78,738
Utilities and telephone	46,193	5,168	325	51,686
Office supplies, postage and printing	31,412	3,601	998	36,011
Advertising	2,073	-	-	2,073
Insurance	14,251	958	-	15,209
Professional dues	25,017	-	-	25,017
Repairs and maintenance	35,816	1,585	-	37,401
Litigation expense	566	-	-	566
Equipment rental	5,292	658	-	5,950
Training and conferences	6,689	-	-	6,689
Independent contracts	16,369	8,548	-	24,917
Library materials	37,859	-	-	37,859
Miscellaneous	5,586	1,511	-	7,097
Depreciation	5,648	520	-	6,168
Total expenses	\$ 3,553,418	\$ 311,810	\$ 53,487	\$ 3,918,715

12/31/2021	Program Services	Management and General	Fundraising Expenses	Total Expenses
Lawyer wages	\$ 1,316,448	\$ 146,751	\$ 4,315	\$ 1,467,514
Paralegal wages	48,515	1,511	-	50,026
Non-legal wages	593,378	69,554	30,114	693,046
Donated services and equipment	749,318	-	-	749,318
Employee benefits	624,904	69,701	11,017	705,622
Travel	19,185	1,251	485	20,921
Rent	71,691	7,966	-	79,657
Utilities and telephone	58,807	6,607	654	66,068
Office supplies, postage and printing	31,563	3,618	997	36,178
Advertising	1,494	-	-	1,494
Insurance	13,576	1,507	-	15,083
Professional dues	16,409	-	-	16,409
Repairs and maintenance	18,270	2,031	-	20,301
Litigation expense	2,774	-	-	2,774
Equipment rental	2,926	325	-	3,251
Training and conferences	3,450	-	-	3,450
Independent contracts	16,372	6,514	-	22,886
Library materials	28,026	-	-	28,026
Miscellaneous	19,754	1,151	-	20,905
Depreciation	5,551	617	-	6,168
Total expenses	\$ 3,642,411	\$ 319,104	\$ 47,582	\$ 4,009,097

See notes to financial statements.

Statement of Cash Flows

For the Year Ended December 31, 2022

(With Comparative Financial Information for the Year Ended December 31, 2021)

Cash flows from operating activities	<u>2022</u>	<u>2021</u>
Change in net assets	\$ 155,860	\$ 5,853
Adjustments to reconcile increase (decrease) in net assets to net cash provided by (used by) operating activities		
Depreciation	6,168	6,168
(Increase) decrease in accounts receivables	153,207	(113,792)
(Increase) decrease in prepaid expenses	13	71
Increase (decrease) in accounts payable	5,157	6,320
Increase (decrease) in deferred revenue	(63,115)	(529)
Increase (decrease) in accrued vacation	(26,389)	21,215
	<u>230,901</u>	<u>(74,694)</u>
 Cash flows provided by (used in) investing activities		
Additions to investments	(710)	(433)
Additions to property and equipment	<u>-</u>	<u>-</u>
	<u>(710)</u>	<u>(433)</u>
 Net increase (decrease) in cash and cash equivalents	230,191	(75,127)
 Cash and cash equivalents, beginning of year	<u>891,198</u>	<u>966,325</u>
 Cash and cash equivalents, end of year	<u>\$ 1,121,389</u>	<u>\$ 891,198</u>

See notes to financial statements.

Notes to Financial Statements December 31, 2022

Note 1 - Summary of significant accounting policies

Nature of activities

Blue Ridge Legal Services, Inc. is a non-profit corporation organized for the purpose of providing legal assistance in noncriminal proceedings or matters to persons financially unable to afford legal assistance in the western Virginia areas. The corporation is funded primarily by grants from the Legal Services Corporation (LSC), a non-profit organization established by Congress to administer a nationwide legal assistance program, Legal Services Corporation of Virginia, a non-profit organization at the state level, contributions from the local government units within the Corporation's service area, and from various other grants and contributions.

Promises to give

Contributions are recognized when the donor makes a promise to give to the Corporation that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in donor restricted net assets.

The Corporation uses the allowance method to determine uncollectible unconditional contributions receivable. Historically, there have not been significant differences between the amounts allocated and collected, accordingly, no provision has been made for uncollectible amounts.

Basis of presentation

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles. Under generally accepted accounting principles of the United States, the Corporation is required to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions - net assets available for use in general operations and net assets with donor restrictions - donor imposed restrictions are temporary in nature such as those that will be met by the passage of time or other events specified by the donor.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles of the United States requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Cash equivalents

For purposes of the Statement of Cash Flows, the Corporation considers highly liquid debt instruments purchased with an original maturity date of three months or less to be cash equivalents.

Investments

Investments are in certificate of deposits for one year or less and have readily determinable fair values and all investments are reported at their fair values which also approximate cost.

**Notes to Financial Statements
December 31, 2022****Note 1 - Summary of significant accounting policies (continued)*****Grant and contract support***

The Corporation recognizes grants from LSC as support on a straight-line basis over the grant period. Any grant remaining unexpended at the end of an accounting period is recorded in the LSC net assets balance. In accordance with normal LSC policies, the Corporation may use unspent funds in future periods as long as expenses incurred are in compliance with specified terms of the LSC grant, as defined. LSC may, at its discretion, request reimbursement for expenses or return of grants, or both, as a result of noncompliance by the Corporation with the terms of the grant. In addition, if the Corporation terminates its LSC grant activities, all unexpended amounts are to be returned to LSC.

The Corporation receives greater than 10% of its grant revenue from each of the following grantors:

Legal Services Corporation	30 %
Legal Services Corporation of Virginia	31 %

Grants are restricted by virtually all funding sources as to geographic region in which they may be spent. In addition, certain funding sources also restrict the purpose for which their grant may be used.

Donated services

The Corporation recognizes donated services as support. Donated services represent the involvement of attorneys and paralegals in the delivery of free legal assistance to eligible clients in conjunction with the Private Attorney Involvement program. A matching expense is also recorded. The value of the donated services is recorded at approximate market value. Other in-kind contributions are recorded when received at fair value as income and expense.

Property and equipment

Property, plant and equipment are stated at cost, if purchased, and at fair value at date of receipt, if donated. Expenditures of \$5,000 or more for acquisition, renewals and betterments are capitalized, whereas maintenance and repair costs are charged to expense as incurred. When properties are retired or otherwise disposed of, the appropriate accounts are relieved of costs and accumulated depreciation and any resultant gain or loss is credited or charged to operations. The Legal Services Corporation has a reversionary interest in assets purchased with contract funds; therefore, proceeds from sales of property and equipment may be transferred to Legal Services Corporation net assets to be used for general program purposes.

Depreciation of property and equipment is provided using the straight-line method over the estimated useful lives of the related assets. Useful lives range from 25 years for buildings, 5 to 10 years for furniture, fixtures and equipment, 5 to 25 years for leasehold improvements.

The Corporation capitalized the original cost of the books, reference materials, and multiple volume sets of law books which make up the law library. All updates are expensed as incurred. The Corporation estimates the salvage value of its law library at \$5,000 with a useful life of 12 years.

Deferred Revenue

Deferred revenue represents revenues collected but not earned as of year end. If a program is conducted over a fiscal year end, deferred revenue is recorded for all revenue related to programs predominately conducted in the next fiscal year.

**Notes to Financial Statements
December 31, 2022****Note 1 - Summary of significant accounting policies (concluded)***Functional expenses*

The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include occupancy, depreciation, and amortization, salaries and wages, benefits, payroll taxes, professional services, office expenses, information technology, interest, insurance, and other expenses, which are allocated on funding basis. Any expenses that can be identified to a funding source are directly charged to appropriate grant.

Advertising

The Corporation expenses advertising costs as incurred, expense for the current year was \$2,073.

Income taxes

The Corporation is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. The corporation is also exempt from Virginia income taxes and, therefore, has made no provision for the federal or Virginia income taxes. In addition, the Internal Revenue Service has determined that the corporation is not a "private foundation" within the meaning of Section 509(a) of the Code. The Corporation's income tax returns are potentially subject to examination by the Internal Revenue Service generally for three years after being filed. The Corporation has no uncertain tax positions for the current year or prior year.

Net Assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. The governing board has designated, from net assets without donor restrictions, net assets for an operating reserve and board-designated endowment.

Net Assets With Donor Restrictions – Net assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity.

Note 2 - Property and equipment accumulated depreciation

A summary of property and equipment accumulated depreciation follows:

	<u>2022</u>	<u>2021</u>
Building and improvements	\$ 133 021	\$ 131 227
Furniture, fixtures, library and equipment	<u>294 733</u>	<u>290 360</u>
	<u>\$ 427 754</u>	<u>\$ 421 587</u>

Depreciation expense aggregated \$6,168 in the current year.

**Notes to Financial Statements
December 31, 2022**

Note 3 - Private Attorney Involvement (PAI)

The Corporation devoted over twelve and one-half percent (12.5%) of its current LSC annualized basic field grant toward the involvement of private attorneys in providing legal services.

Below is a summary of PAI support and expenses for the year ended December 31, 2022:

LSC basic field grant		\$1 011 891
LSC-PAI requirement		<u>12.5%</u>
Total LSC support for PAI		126 486
Total PAI expenses	823 665	
Less donated services	<u>683 419</u>	
Total net expenditures for PAI		<u>140 246</u>
Meets PAI requirement		<u><u>\$ (13 760)</u></u>

Note 4 - Concentration of funding

Blue Ridge Legal Services, Inc. is funded primarily through grants from Legal Services Corporation and Legal Services Corporation of Virginia. The following information summarizes the Corporation’s grant and contract activity during the current year:

<u>Description</u>		<u>Support</u>
Legal Service Corporation of Virginia (LSCV) State	\$	<u>977 067</u>
Federal awards		
Valley Program (Title III-Older Americans Act)	\$	14 291
Legal Service Corporation of Virginia - ARPA		63 432
Shenandoah Area (Title III-Older Americans Act)		4 211
Local Office on Aging - Roanoke (Title III-Older Americans Act)		13 131
Department of Justice - VOCA Grant		363 548
Department of Justice - ARPA VOCA Grant		16 101
CDBG		45 834
HOME		126 404
Legal Services Corporation		<u>1 025 926</u>
Total federal support	\$	<u>1 672 878</u>

**Notes to Financial Statements
December 31, 2022****Note 4 - Concentration of funding (concluded)**

Other grants and contributions	
City of Harrisonburg	\$ 9 800
Clarke County	1 500
Rockbridge County	2 780
Rockingham County	2 500
City of Roanoke	21 023
Warren County	4 300
Roanoke County	1 000
Bath County	759
Alleghany County	2 917
Page County	3 988
City of Salem	2 054
Shenandoah County	1 000
City of Covington	1 235
City of Buena Vista	1 248
Other income	341 399
United Way agencies	<u>49 862</u>
Total support from other grants and contributions	\$ <u>447 365</u>

Note 5 - Net assets with donor restrictions

There were no net assets with donor restrictions as of December 31, 2022.

Net assets with donor restrictions released due to purpose totaled \$1,672,878 and consisted of revenue received from federal funding.

Note 6 - Concentration of credit risk

Financial instruments which potentially subject the Corporation to concentration of credit risk consist principally of cash and unsecured receivables. Cash accounts are maintained in several financial institutions in western Virginia. Accounts at each institution are insured by the Federal Deposit Insurance Corporation up to \$250,000 for the current year and prior year. Balances may at times exceed the insured maximum, but management believes there is no significant credit risk. Management believes there is no significant credit risk for accounts receivables because of close monitoring.

Note 7 - Comparative amounts

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the organization's financial statements for the year ended December 31, 2021, from which the summarized information was derived.

**Notes to Financial Statements
December 31, 2022****Note 8 - Pension plan**

The Corporation established in 1997 a defined contribution pension plan covering substantially all employees which qualifies under Section 403(b) of the Internal Revenue Code, in which employees may elect to have amounts withheld from their salaries and invested in tax deferred annuities. The Corporation contributed \$114,940 to the plan in the current year. The Corporation shall determine, in its sole discretion, the amount of employer contributions to be made to the plan.

Note 9 - Net assets balances

Blue Ridge Legal Services, Inc. may carryforward 20% of its LSCV support and 10% of its LSC support from the present contracts to the next immediate fiscal year. Balances greater than the above have to be approved by the funding source. There were no amounts over the maximum net assets allowed for the current year.

Note 10 - Fair value measurements

The Corporation records fair value adjustments to certain assets and liabilities and determines fair value disclosures. The fair value of certain assets and liabilities is an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. Three levels of the fair value hierarchy under this standard based on these three types of inputs are as follows:

Level 1 - Valuation is based on quoted prices in active markets for identical assets and liabilities.

Level 2 - Valuation is based on observable inputs including quoted prices in active markets for similar assets and liabilities, quoted prices for identical or similar assets and liabilities in less active markets, and model-based valuation techniques for which significant assumptions can be derived primarily from or corroborated by observable data in the market.

Level 3 - Valuation is based on model-based techniques that use one or more significant inputs or assumptions that are unobservable in the market.

All liabilities and investments were measured at fair value by level one valuation, because they generally provide the most reliable evidence of fair value.

Note 11 - Liquidity and Availability

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the balance sheet date, comprise the following:

	<u>2022</u>	<u>2021</u>
Cash and cash equivalents	\$ 1 121 389	\$ 966 325
Certificates of deposits	208 074	206 959
Accounts receivable	<u>154 260</u>	<u>193 675</u>
Less: donor restrictions	<u>-</u>	<u>85 692</u>
	<u>\$ 1 483 723</u>	<u>\$ 1 281 267</u>

**Notes to Financial Statements
December 31, 2022****Note 12 - Commitments**

In February 2016, the FASB issued ASU 2016-02 – Leases (Topic 842). The update requires that all leasing activity with initial terms in excess of twelve months be recognized on the statement of financial position with a right of use asset and a lease liability. The standards require entities to classify leases as either a finance or operating lease based upon the contractual terms. Lessees record a right of use asset with a corresponding liability based on the net present value of rental payments. The Organization adopted the standard during 2022, under the modified retrospective approach. For prior periods, The Organization elected a package of practical expedients that together allows an entity to not reassess (i) whether a contract is or contains a lease, (ii) lease classification and (iii) direct costs. The adoption of Topic 842 resulted in the recording of an operating right of use asset and corresponding liability on the Organization’s Statement of Financial Condition.

The Corporation leases its Winchester office space under a ten year lease ending in 2029.

The Staunton offices are rented at \$725 per month under a three year lease.

The Roanoke office signed a five-year lease in 2020 for office space with a payment of \$2,075 per month. There is a clause in the Roanoke lease if funding is cut by 40% or more the Corporation may give three months notice and be released from the remainder of the lease contract.

The Lexington office operates under a three year lease ending December 31, 2022 with minimum monthly lease payment of \$1,100 with a clause to renew for another 12 months. There is a clause in the Lexington lease if funding is reduced by 20% or more the lease may be terminated.

Total future minimum monthly lease payments are as follows:

2023	\$	76 388
2024		77 304
2025		60 562
2026		40 751
2027		41 158
Thereafter		<u>72 980</u>
		369 143
Discount	(<u>54 843)</u>
Total	\$	<u><u>314 300</u></u>

Rental expense under these leases totaled \$78,738 in the current year.

Note 13 - Subsequent events

In preparing these financial statements, the Corporation has evaluated events and transactions for potential recognition or disclosure through March 30, 2023 the date the financial statements were issued.

Accompanying Information

BLUE RIDGE LEGAL SERVICES, INC.

**Statement of Support, Revenue, and Expenses
For the Year Ended December 31, 2022**

(With Summarized Financial Information for the Year Ended December 31, 2021)

	2022							2022 Total	2021 Total
	Legal Services Corporation			Unrestricted			Property and Equipment		
	Basic	PAI	TIG Grants	Legal Services Corporation of Virginia	United Way	Other			
Support and revenue									
Grants and contracts	\$ 885,405	\$ 126,486	14,035	\$ 1,040,499	\$ 47,813	\$ 886,760	\$ -	\$ 3,000,998	\$ 2,895,745
Investment income	965	-	-	-	-	5,965	-	6,930	3,046
Donated services and equipment	-	683,419	-	-	-	-	-	683,419	749,318
Contributions	-	-	-	-	-	261,896	-	261,896	159,562
Other income	-	-	-	-	-	96,312	-	96,312	207,279
Total support and revenue	886,370	809,905	14,035	1,040,499	47,813	1,250,933	-	4,049,555	4,014,950
Expenses									
Lawyer wages	299,772	18,414	1,072	506,125	35,976	529,387	-	1,390,746	1,467,514
Paralegal wages	17,159	-	-	24,602	-	10,835	-	52,596	50,026
Non-legal wages	182,512	74,811	7,420	154,049	3,391	314,815	-	736,998	693,046
Donated services and equipment	-	683,419	-	-	-	-	-	683,419	749,318
Employee benefits	246,785	31,542	315	264,548	5,701	148,672	-	697,563	705,622
Travel	7,131	428	-	9,375	216	4,862	-	22,012	20,921
Rent	31,233	4,600	-	27,548	332	15,025	-	78,738	79,657
Utilities and telephone	16,203	3,588	-	15,906	263	15,726	-	51,686	66,068
Office supplies, postage and printing	12,959	3,628	-	9,416	311	9,697	-	36,011	36,178
Advertising	489	-	-	1,318	30	236	-	2,073	1,494
Insurance	5,762	693	-	6,551	-	2,203	-	15,209	15,083
Professional dues	7,794	-	-	5,787	21	11,415	-	25,017	16,409
Repairs and maintenance	12,245	-	5,057	14,410	164	5,525	-	37,401	20,301
Litigation expense	-	542	-	-	12	12	-	566	2,774
Equipment rental	2,852	-	-	1,479	32	1,587	-	5,950	3,251
Training and conferences	4,712	-	-	1,306	80	591	-	6,689	3,450
Independent contracts	7,130	1,500	-	8,921	1,004	6,362	-	24,917	22,886
Library materials	16,883	-	-	15,609	231	5,136	-	37,859	28,026
Miscellaneous	989	500	171	1,329	49	4,059	-	7,097	20,905
Depreciation	-	-	-	-	-	-	6,168	6,168	6,168
Total expenses	872,610	823,665	14,035	1,068,279	47,813	1,086,145	6,168	3,918,715	4,009,097
Change in net assets	13,760	(13,760)	-	(27,780)	-	164,788	(6,168)	130,840	5,853
Net assets at beginning of year	-	-	-	146,157	-	1,032,191	30,120	1,208,468	1,202,615
Add (deduct) acquisition of property	-	-	-	-	-	-	-	-	-
Transfers	(13,760)	13,760	-	-	-	-	-	-	-
Net assets at end of year	\$ -	\$ -	\$ -	\$ 118,377	\$ -	\$ 1,196,979	\$ 23,952	\$ 1,339,308	\$ 1,208,468

BLUE RIDGE LEGAL SERVICES, INC.

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Schedule of Expenditures of Federal Awards**For the Year Ended December 31, 2022**

<u>Federal Grantor/Pass-Through Grantor/ Program</u>	<u>Federal Catalog Number</u>	<u>Federal Expenditures</u>
Legal Services Corporation		
Basic field grant	09. 447081	\$ 1 011 891
TIG grants	09. 447081	14 035
Department of Justice		
Crime Victim Assistance	16.575	379 649
Department of Treasury		
Coronavirus State and Local Fiscal Recovery Funds	21.027	109 266
Pass-through from Virginia Department of Housing and Community Development - HOME grant	21.023	126 404
U.S. Department of Health and Human Pass-through from Department on Aging Title III	93.282	<u>31 633</u>
Total Expenditures of Federal Awards		\$ <u>1 672 878</u>

The accompanying notes are an integral part of this schedule.

**Notes to the Schedule of Expenditures of Federal Awards
December 31, 2022**

Note 1 - Basis of Presentation

The accompanying schedule of expenditures of federal awards (the Schedule) includes the federal grant activity of Blue Ridge Legal Services, Inc. under programs of the federal government for the year ended December 31, 2022. The information in this schedule is presented in accordance with the requirements of Title 2 U.S. *Code of Federal Regulations* (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance), and Legal Services Corporation Audit Guide and Compliance Supplements. Because the Schedule presents only a selected portion of the operations of Blue Ridge Legal Services, Inc., it is not intended to and does not present the financial position, changes in net assets, or cash flows of Blue Ridge Legal Services, Inc.

Note 2 - Summary of Significant Accounting Policies

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Title 2 U.S. *Code of Federal Regulations* (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* or OMB Circular A-122, *Cost Principles for Non-profit Organizations*, wherein certain types of expenditures are not allowable or are limited as to reimbursement.

Blue Ridge Legal Services, Inc. has elected to use the 10 percent de minimis indirect cost rate as allowed under the Uniform Guidance.

Note 3 - Reconciliation to the financial statements

A reconciliation between the schedule of functional expenses and the schedule of expenditures of federal awards is a follows:

Total program expenses	\$ 3 918 715
Less non-federal award program expenses:	<u>2 245 837</u>
Total federal expenditures per the Schedule of Expenditures of Federal Awards	<u>\$ 1 672 878</u>

Independent Auditor's Report on Internal Control Over the Financial Reporting and On Compliance and Other Matters Based On An Audit of Financial Statements Performed In Accordance with *Government Auditing Standards*

Board of Directors
Blue Ridge Legal Services, Inc.
Harrisonburg, Virginia

We have audited in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Blue Ridge Legal Services, Inc. (a non-profit organization), which comprise the statement of financial position as of December 31, 2022, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements, and issued our report thereon dated March 30, 2023.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered Blue Ridge Legal Services, Inc.'s internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Blue Ridge Legal Services, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct, misstatements on a timely basis. *A material weakness* is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. *A significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified above.

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether Blue Ridge Legal Services, Inc.'s financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the result of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Frank Barcalow CPA, P.L.L.C.

Frank Barcalow CPA, P.L.L.C.
Richmond, Virginia
March 30, 2023

**INDEPENDENT AUDITOR’S REPORT ON COMPLIANCE FOR EACH
MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE
REQUIRED BY THE UNIFORM GUIDANCE**

Board of Directors
Blue Ridge Legal Services, Inc.
Harrisonburg, Virginia

**Report on Compliance for Each Major Federal Program
Opinion on Each Major Federal Program**

We have audited Blue Ridge Legal Services, Inc.’s compliance with the types of compliance requirements identified as subject to audit in the *OMB Circular Compliance Supplement and Legal Services Corporation Audit Guide and Compliance Supplements* that could have a direct and material effect on each of Blue Ridge Legal Services, Inc.’s major federal programs for the year ended December 31, 2022. Blue Ridge Legal Services, Inc.’s major federal programs are identified in the summary of auditor’s results section of the accompanying schedule of findings and questioned costs.

In our opinion, Blue Ridge Legal Services, Inc.’s complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended December 31, 2022.

Basis for Opinion on Each Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditor’s Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of Blue Ridge Legal Service, Inc. and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of Blue Ridge Legal Service, Inc.’s compliance with the compliance requirements referred to above.

Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to Blue Ridge Legal Service, Inc.’s federal programs.

Auditor’s Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on Blue Ridge Legal Service, Inc.’s compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about Blue Ridge Legal Service, Inc.’s compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding Blue Ridge Legal Service, Inc.'s compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of Blue Ridge Legal Service, Inc.'s internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of Blue Ridge Legal Service, Inc.'s internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

Report on Internal Control over Compliance

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Frank Barcalow CPA, P.L.L.C.

Frank Barcalow CPA, P.L.L.C.

Richmond, Virginia

March 30, 2023

**Schedule of Findings and Questioned Costs
For the Year Ended December 31, 2022**

A - Summary of Auditor's Results

Financial Statements

Type of auditor's report issued:		<u>Unmodified</u>
Internal control over financial reporting:		
Material weakness(es) identified?	_____yes	<u> X </u> no
Significant deficiency(ies) identified?	_____yes	<u> X </u> none reported
Noncompliance material to financial statements noted?	_____yes	<u> X </u> no

Federal Awards

Internal control over major programs:		
Material weakness(es) identified?	_____yes	<u> X </u> no
Significant deficiency(ies) identified?	_____yes	<u> X </u> none reported

Type of auditor's report issued on compliance for major programs: Unmodified

Any audit findings disclosed that are required to be reported in accordance with section 2 CFR-200.516(a) _____yes X no

Identification of major programs:

<u>Name of federal program</u>	<u>CDFA Number</u>
Legal Services Corporation	
Basic Field Grant recipient # 447081	9.447081

Dollar threshold used to distinguish between Type A and Type B Programs 750,000

Auditee qualified as low risk? _____yes X no

B. Findings - financial statement audit

None

C. Findings and questioned costs - major federal awards programs audit

None